



March 2026

March Membership Meeting

Date: March 11th

Time: Social at 6 pm, Dinner at 7 pm

Fried Chicken and all the Fix-ens'

Location: Eagles on MO Blvd.

Cost: \$20

Program:

Winter Scholarships &

-Legends Bank to speak about mortgage rates, grant for low income first time home buyers and new location.

Sponsored by:



LEGENDS
BANK

MEMBER FDIC

Please RSVP by Noon on Monday, March 9th

rachel@hbacentralmo.com

635-6001

March Membership Meeting Lake Ozark/Osage Beach

Date: March 19th

Time: Social at 6 pm, Dinner at 7 pm

Location: Wilmore Lodge

Dinner- Fried Chicken, Mashed Potato, Gravy and Coleslaw

Cost: \$20

Speaker- TBD

Sponsored by:



Please RSVP by Noon on Tuesday March 17th

Tony@ottoconstruction.biz

**SEEKING STUDENTS LOOKING TO
ENTER BUILDING-RELATED CAREERS**
MULTIPLE SCHOLARSHIPS TO BE AWARDED

The HBA Scholarship Fund was created in 2003 to encourage strong relationships between builders, local associations and colleges. This program provides financial assistance to local students seeking careers in the building trades.

HBA
HOME BUILDERS ASSOCIATION
OF CENTRAL
MISSOURI

APPLY BY APRIL 1
[HBACENTRALMO.COM /SCHOLARSHIP-PROGRAM](http://HBACENTRALMO.COM/SCHOLARSHIP-PROGRAM)

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Ryan Schrimpf

Matt Allen

Tony Otto

Auxiliary Builder- Charles Cloke

HBA of MO Rep- Jason Otko

Executive Officer- Rachel Andrews

Administrative Assistant- Julie Sullivan

Political Consultant- Heath Clarkston

March 4th 6-8 pm YP Meeting at The Outpost, 9705 Lookout Trail
Sponsored by Ready Construction and Pezley Painting

March 10th 4:00 pm Board Meeting at the HBA office

March 11th 6:00 pm Membership Meeting Jefferson City at the Eagles sponsor Legends Bank

March 19th 6:00 pm Membership Meeting Wilmore Lodge Lake Ozark sponsor Southwest Stone Supply

April 7th 4:00 pm Board Meeting at the HBA office

April 8th 6:00 pm Membership Meeting Jefferson City at the Eagles sponsor Raising Solutions

April 16th 6:00 pm Membership Meeting Wilmore Lodge Lake Ozark

New Members

Hemme Construction LLC

Orie Hemme

[2026 Permit Totals Click here for permit totals](#)



Thank you to the 2026 Home Show Committee we would not be able to put on the Home Show without the many selfless hours of these volunteers.

2026 Home Show Committee



Tim Wilbers

2026 Chair

Mid west Block and Brick



Nick Haslag

2026 Co- Chair

Haslag Landscape Design



Scott Perkins

2026 Co-Chair

Scott's Home Solutions

2026 COMMITTEE MEMBERS

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ABBY MAGEE, RE/MAX
ANGIE FINTON, ANGIE FINTON DESIGNS
MATT KUJATH, WINTER-DENT
SAMANTHA RUSH, MRA CONSTRUCTION
JOE OTTO

THANK YOU
TO EVERYONE WHO WORKS SO HARD TO BRING THE HBA HOME SHOW TO LIFE!

Special Thank You

Gwynn and Brice Ready, Joe and Nyla Otto, Josh Campbell helping with the HBA booth and wherever needed

Lowe's Home Improvement for the use of your carts during load in/out

Lisa Lehman (ServiceMaster Restoration by Aerodry) transporting carts to and from Lowe's

Nicholas Career Center for constructing the Super Booth

Matt Allen and Samantha Rush (MRA) for construction of the interior side of Super Booth

Scotts Home Solutions for the donuts

Imagemark for the advertising, graphics and social media post

Mid-City Lumber for the use of the forklift

Josh Campbell- Running the forklift and helping with Load in

Nick Haslag (Haslag Landscape and Design) for organizing the Outdoor display at Super Booth

Ryan Schrimpf (Ryan Schrimpf Construction) Tim Wilbers , Travis Hoskins (Midwest Block & Brick) Mike Saucier (RM Saucier) Brice Ready, (Ready Construction)and (Malachi Pezley- Pezley Painting) for putting up and taking down outdoor signs



More Home Show Thanks

Thank you Raffle Volunteers:

Lisa Lehman - ServiceMaster by AERODRY
 Kim Baumgartner - Cole County Industries
 Keith Kliethermes - Kliethermes Designs
 Travis Hoskins - Mid-West Block & Brick
 Joe Otto
 Jim & Leanna Hagenhoff - Tri-Tech Builders
 Paulette Kreter - Paulette Designs
 Pezely Painting
 Jennifer Gerling - TIG Advisors
 Nancy Gratz- Gratz Real Estate
 Dan Lenger
 Abby Magee- ReMax
 Cindy Meldrum
 Jeff Carr- Sullivan Bank
 Shelly Schwartz- Mid America Bank

Thank you Load in/out Volunteers:

Ralph McCasland- Brady's Glass
 John Martellaro- Martellaro Marble & Granite
 Adam Mietzner- Mid-Mo Water Solutions
 Joe Otto
 Josh Campbell- Hooks Lawn and Landscaping
 Tim Wilber and Travis Hoskins Midwest Block and Brick

Helping with Electrical Cords

Joe and Nyla Otto

Home SHOW
 HBA
 PRESENTED BY
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Home SHOW
 HBA
SATURDAY ONLY! KIDZONE

STOP BY THE KIDZONE ON SATURDAY FOR BOUNCE HOUSE FUN, INTERACTIVE GAMES, HARD HATS FOR THE KIDS, AND MORE! DON'T MISS THE EXCITEMENT!

KIDZONE ACTIVITIES ARE AVAILABLE UNTIL 2PM OR WHILE SUPPLIES LAST, SPONSORED BY THE BETH MCGEORGE TEAM AND SULLIVAN BANK!

130 Years SULLIVAN BANK
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 JEFFERSON CITY



The raffle will be held again this year with more **HUGE PRIZES!**

Best Fire Inc.
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PRIME300 COUNTERTOP PELLET GRILL



GRILL

RAFFLE GRAND PRIZES



REVERSE OSMOSIS SYSTEM INCLUDING INSTALL

Prize photos for illustration purposes only. Actual prize model may vary.



BELVEDERE FIRE PIT



PRIZES! PRIZES!

You won't want to miss out on the hourly prizes valued at a minimum of \$25 each.



Be sure to buy your tickets **AT THE HBA BOOTH!**

The Prizes are in the HBA Booth to view!



Construction By:



RAFFLE PRIZE DONORS

- | | |
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**RAFFLE PROCEEDS BENEFIT THE
HBA SCHOLARSHIP PROGRAM**



Join us for the Home Builders Association of Central Missouri Young Professionals Social at The Outpost.

This relaxed evening is designed for young professionals in the building industry and related fields to connect and build real relationships. Whether you are in construction, trades, real estate, design, supply, or a supporting business service, this is a great opportunity to grow your network, share ideas, and meet like minded professionals in a casual setting.



Come out to the

YP

HBA OF CENTRAL MISSOURI

YOUNG PROFESSIONALS SOCIAL

FREE TO ATTEND

at The Outpost

9705 Lookout Trail, Centertown, MO 65023

March 4, 2026 • 6-8pm



Overall Housing Starts Inch Slightly Lower in 2025

Total housing starts for 2025 were 1.36 million, down 0.6% from the 1.37 million total in 2024.

Single-family starts in 2025 totaled 943,000, down 6.9% from the previous year.

Multifamily starts ended the year up 17.4% from 2024.

“Single-family home building dipped in 2025 because of ongoing affordability challenges, fueled by high housing price-to-income ratios and elevated financing and construction costs,” said Buddy Hughes, a home builder and developer from Lexington, N.C. “NAHB expects single-family starts will move slightly higher this year, as mortgage rates are expected to moderate.”

“Multifamily construction was down in high-density markets but up in the low-rise sector,” said Jing Fu, NAHB senior director of forecasting and analysis. “Multifamily starts are anticipated to fall 5% in 2026 to



an annual pace of 392,000 units and decline an additional 6% in 2027 to a 367,000 rate, leveling off near pre-pandemic levels.”

Looking at regional housing starts for 2025, combined single-family and multifamily starts were 8.7% higher in the Northeast, 7.2% higher in the Midwest,

4% lower in the South and 0.8% lower in the West.

Total permits for 2025 were 1.43 million, a 3.6% decline from the 1.48 million total from 2024. Single-family permits in 2025 totaled 909,600, down 7.4% from the previous year.

Looking at regional permit data for 2025, total permits were 7.7% lower in the Northeast, 3.0% higher in the Midwest, 5.2% lower in the South and 1.9% lower in the West.

Tariff Uncertainty Persists

The Supreme Court has ruled that President Trump's use of emergency powers under the International Emergency Economic Powers Act (IEEPA) was not valid. While the Supreme Court's ruling reins in presidential authority to impose tariffs under IEEPA, Trump still has [wide latitude to set tariffs](#). Indeed, shortly after the Supreme Court verdict, the president announced he would impose a new, global tariff of 10%, then he raised it to 15%. NAHB urges the president to exempt building materials from his tariff strategy.

Free Videos Explain 2024 IECC

As states and local jurisdictions consider updates to their energy codes, builders need to know what's new in the 2024 International Energy Conservation Code (IECC) and how it may impact their work.

NAHB is now offering members [free educational videos](#) on the new code, the 2024 IECC Overview Series. These videos break down the key differences between the 2024 IECC and past editions, focusing on changes that improve usability and what they mean for construction.

NAHB Awards Legal-Support Funds

At its recent meeting at IBS in Orlando, NAHB's Legal Action Committee reviewed requests for [Legal Action Fund](#) assistance and recommended a total of \$125,000 in legal grants, which was approved by the NAHB Board of Directors.

The funds went to fund litigation in Texas (energy codes), Georgia (impact fees), Florida (septic permitting), Florida (impact and mobility fees), Louisiana (construction defects), and Virginia (transportation impact fees).

Almost 75,000 Housing Pros Attend IBS in Orlando

Nearly 75,000 registrants filled the Orange County Convention Center as the National Association of Home Builders (NAHB) hosted the [NAHB International Builders' Show®](#) (IBS), the largest annual light construction show in the world, Feb. 17-19.

IBS and the Kitchen & Bath Industry Show (KBIS) combined for the 13th annual Design & Construction Week® (DCW), which drew close to 117,000 registrants for the final show in Orlando. In all, DCW featured 2,250 exhibitors occupying 1.15 million square feet of exhibit space.

Next year, IBS and DCW will return to Las Vegas, Feb. 2-4, 2027.

See Who Won The Nationals At Builders' Show in Orlando

NAHB's National Sales and Marketing Council (NSMC) honored top achievements in residential real estate sales and marketing at [The NationalsSM Awards Gala](#) during the NAHB International Builders' Show in Orlando. Awards were also presented for the 55+ housing, NAHB Honors and Global Innovation categories.

The gala was sponsored by Chase.

The Nationals represent the industry standard for new home sales and marketing. See who [took home the hardware](#) at the 2025 NSMC Awards Gala.

Nation's Home Builders Elect Leadership for 2026

NAHB Members elected four senior officers to [top leadership positions](#) within the federation during the recent NAHB International Builders' Show® in Orlando.



Also moving up on the association's leadership ladder were [Bob Peterson](#) of Fort Collins, Colo., to First Vice Chairman, and [Gary Campbell](#) of Lowell, Mass., to Second Vice Chairman.

Taking the helm as NAHB's Chairman of the Board this year is [Bill Owens](#), a Worthington, Ohio-based remodeler and home builder with more than 40 years of experience in the residential construction industry. Owens is founder and principal of Owens Construction, a leading residential design/build firm in central Ohio that he established in 1982.

Atlanta-based home builder and developer [Jim Chapman](#) joined the NAHB leadership ladder with his election as Third Vice Chairman of the Board.

2025 NAHB Chairman [Buddy Hughes](#) remains on the leadership ladder as Immediate Past Chairman. Rounding out the leadership team is NAHB President and Chief Executive Officer [Jim Tobin](#).

Remodeling Expected to Grow

The remodeling sector is getting stronger, according to industry experts speaking at the recent IBS in Orlando. There are many factors contributing to the continued growth of the remodeling market, according to NAHB Economist Eric Lynch. These include the nation's aging housing stock, the rise in home equity after the pandemic and the mortgage rate lock-in effect.

[Remodeling is growing](#) as a share of the residential construction market, Lynch noted, with home improvement spending's share of the total market increasing from 33% in 2007 to 44% in 2025.

Multifamily Expected to Cool

The rental market has slowed following a pandemic-era boom due to demographic changes, softer labor market and rising vacancies and is moving toward [a more constrained development environment](#), according to economists speaking at the International Builders' Show in Orlando.

The composition of multifamily production has shifted toward larger properties as 50+ unit buildings accounted for 54% of completions in 2024, the highest share in decades. The "missing middle" sector—townhouses, duplexes and other small multifamily properties—remains limited.

NAHB Announces 2025 BALA Winners at Builders' Show

NAHB announced the winners of the 2025 **Best in American Living™ Awards** (BALA) during the recent IBS in Orlando. The awards are sponsored by Smeg. See the [full list of winners here](#). The winners include:



BALA Home of the Year: El Milagro Residence
Photographer: Manolo Langis Photography

Designer: Land Design Inc.; Builder: Howard Hughes; Developer: Howard Hughes; Land Planner: DTJ Design; Photographer: Robb Williamson.

Best Remodel Over \$750,000: Fanfol Remodel, Paradise Valley, Ariz.; Builder: BedBrock Remodel.

Home of the Year:

El Milagro Residence; Rancho Santa Fe, Calif.; Architect/Designer: Landry Design Group Inc.; Builder: Sweig General Contracting Inc.; Interior Designer: Martyn Lawrence Bullard.

Best Single-Family Community:

Summerlin West, Las Vegas; Architect/

Best Multifamily Condominium, Built-for-Sale (5 stories or less): Ocean 17, Carlsbad, Calif.; Architect/Designer: BSB Design; Builder: R&R Construction; Interior Designer: Michelle Harris; Photographer: GaryKasl.



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WE'RE MORE THAN HOMES.

We build communities.

HBA OF CENTRAL MISSOURI

MISSION STATEMENT

The Home Builders Association of Central Missouri is an organization of professional builders and related industries, dedicated to serving its members.

We strive to be a resource center and "THE" voice on building issues. We do this by educating our members, providing networking opportunities and advocating progressive growth in the communities.



NAHB Member **SAVINGS**
Put your membership to work.

Exclusive discounts that benefit you, your business and your family
nahb.org/Savings

NAHB National Association of Home Builders



T-MOBILE FOR BUSINESS LOWE'S PRO NISSAN AVIS Budget

GOODYEAR Heartland DELL Technologies odp BUSINESS SOLUTIONS

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