

*Newsletter of the Home Builders Association of Central Missouri*

# HBA News



**January 2022**

## **January Membership Meeting**

**Date: January 12th**

**Time: Social at 6 pm, Dinner at 7 pm**

**Fried Chicken and all the Fix-ens'**

**Location: Eagles on MO Blvd.**

**Cost: \$20**

**Speaker-** Nicolas Tietsort Director of Emergency Management for Cole County/ Jefferson City will talk about disaster response and recovery.

**Sponsored by:**



**JEFF HOELSCHER**  
Cole County Eastern District Commissioner  
jeffhoelscher@colemo.org  
573-634-5112 573-640-4299  
3116 East High Street, Jefferson City, MO 65801



**Please RSVP by Noon on Monday, January 10th**

**[rachel@hbacentralmo.com](mailto:rachel@hbacentralmo.com)**

**635-6001**

## Leadership List

### President

Brice Ready

### 1st Vice President

Lisa Lehman

### 2nd Vice President

Adam Boessen

### Secretary

Nancy Gratz

### Treasurer

Dan Lewis

### Past President

Jason Otke

### Board Members

Nick Haslag

Christy Lyon

Matt Kujath

Ryan Claspill

Jeff Hoelscher

Jim Hagenhoff

Angie Laughlin

HBA of MO Rep- Jason Otke

Executive Officer- Rachel Andrews

Administrative Assistant- Jayda Seymour

Political Consultant- Heath Clarkston

## Calendar of Events

**January 5th 4:00 pm** HBA Home Show committee meeting

**January 11th 4:00 pm** HBA Board Meeting

**January 12th 6:00 pm** HBA Membership Meeting at the Eagles- Sponsored by Cole County Commissioner Jeff Hoelscher and Servicemaster by Aerodry

**February 2nd 4pm** HBA Home Show Committee meeting

**February 8th 4:00 pm** HBA Board Meeting

**February 9th 6:00 pm** HBA General Membership meeting at the Eagles

**February 8-11** International Builders Show Orlando FL

**February 25th & 26th** HBA Home Show at the Capital Mall



If you would like to exhibit or sponsor the 2022 Home Show, please contact the HBA office at 635-6001 or Chair persons Adam Meitzner, Ecowater 573-821-4414

Christy Lyon, Monarch Title 573-721-0452 or Nick Haslag, Haslag Landscape and Design 573-301-9464

Contracts and forms are available on the HBA website  
[www.hbacentralmo.com](http://www.hbacentralmo.com)

Looking forward to an even bigger and better show in 2022!

**Thank You to our 2022 Home Show Presenting Sponsors!**





Thank you to our confirmed 2022 official Sponsors!





# Christmas Party Memories



The HBA was recently presented with a check for \$6,900 from Capital Lifestyles Magazine. This check was presented at the HBA Christmas Party. Pictured are the owners of Imagemark and Capital Lifestyles Magazine Aaron and Kristy DeBuhr and Rachel Andrews HBA



# New Members

Capital One- Penny Trenter

314-230-5271

CBC Holdings LLC- Tiffany Burns

573-691-7242

Triple Sun Graphics- Brad Toeppen

573-230-5232

## 2021 Permit Totals

Permits Issued 2021

	Single Family		Other	
	City	Code County	City	Code County
January	1	5	40	12
February	2		37	
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Year to Date	22	89	2159	87
				2367

Permits Issued 2020

	Single Family		Other	
	City	Code County	City	Code County
January	5	6	18	5
February	3	1	17	3
March	1	13	35	13
April	1	20	420	20
May	2	8	115	8
June	6	17	487	17
July	2	12	247	12
August	3	9	723	9
September	3	12	146	12
October	2	6	100	12
November	3	12	31	5
December	3	8	35	7
Year to Date	35	127	2454	118
				2742

Click on spreadsheet for link to current permits

## Home Builder Sentiment Strong as 2021 Comes to a Close

Despite inflation concerns and ongoing production bottlenecks, home builder **confidence edged higher** for the fourth consecutive month on strong consumer demand and limited existing inventory. Builder sentiment in the market for newly built single-family homes moved one point higher to 84 in December, according to the NAHB/Wells Fargo Housing Market Index (HMI) released in December. This ties the highest reading of the year that was posted in February.

Derived from a monthly survey that NAHB has been conducting for 35 years, the NAHB/Wells Fargo HMI gauges builder perceptions of current single-family home sales and sales expectations for the next six months as "good," "fair" or "poor." The survey also asks builders to rate traffic of prospective buyers as "high to very high," "average" or "low to very low." Scores for each component



are then used to calculate a seasonally adjusted index where any number over 50 indicates that more builders view conditions as good than poor.

The HMI index gauging current sales conditions rose one point to 90 and the gauge charting traffic of prospective buyers also posted a one-point gain to 70. The component measuring sales expectations in the next six months held steady for the third consecutive month at 84.

HMI tables can be found at [nab.org/hmi](http://nab.org/hmi).



## EPA Publishes Proposed WOTUS Rule

The Federal Register in December published a proposed rule by the EPA and the U.S. Army Corps of Engineers to rescind the definition of “waters of the United States” (WOTUS) as finalized during the Trump administration.

If finalized as proposed, [the new rule](#) will rescind the WOTUS definition NAHB supported under the Navigable Waters Protection Rule (NWPR) and replace it with a new WOTUS definition that includes elements of the 1986 definition and elements of the Supreme Court’s 2006 Rapanos decision.

## Congress Pushes Commerce on Lumber

At the behest of NAHB, 84 members of Congress [sent a joint letter](#) to Commerce Secretary Gina Raimondo expressing urgent concern regarding the Commerce Department’s recent decision to double tariffs on softwood lumber products from Canada.

The letter highlights the critical need for the United States and Canada to renew negotiations in an effort to come to an equitable solution that will satisfy all sides, including domestic industries and consumers, that need a reliable supply of softwood lumber.

## Fed Tightening May Bring Higher Rates

The Federal Reserve on Dec. 15 signaled that it will be shifting from an accommodative monetary policy stance that has supported the economic rebound from the 2020 recession toward a tighter policy as a direct result of ongoing, elevated inflation data.

[This policy pivot](#) means that mortgage interest rates are likely to rise in 2022. This will reduce housing affordability and again emphasizes the need for policymakers to fix the nation’s supply chains that are impeding more robust housing construction.

## Take Advantage of IBS Pre-Show Education

The NAHB International Builders’ Show® (IBS) provides access to critical professional development opportunities through education sessions and workshops.

Attendees can get a head start on these educational tools through [pre-show education](#). Ten NAHB Education courses and five Master Workshops are available on Sunday, Feb. 6, and Monday, Feb. 7. Participants may register for NAHB Education courses and Master Workshops for an additional fee. [Register today](#).

## Sandra L. Thompson Nominated to Head FHFA

President Biden in December nominated [Sandra L. Thompson](#) as the new director of the Federal Housing Finance Agency (FHFA). Thompson currently serves as acting director of the FHFA. She replaced Mark Calabria in June after the U.S. Supreme Court ruled that the FHFA director can be removed at will.

Thompson previously served as deputy director of FHFA’s Division of Housing Mission and Goals since 2013. Prior to joining FHFA, Thompson worked at the Federal Deposit Insurance Corporation for 23 years in a variety of leadership positions.



## NHE Offering Grants to Support Workforce Development

The National Housing Endowment (NHE) has set a bold goal for 2022 – to introduce 10,000 young people to career opportunities in the residential skilled trades.

NHE encourages state and local home builders associations to apply for the Career Connections grant program. The program is funded by the Skilled Labor Fund (SLF) and managed by NHE.

The funding is designed to support career fairs, presentations, participation in school-organized career events, and other activities that introduce students to careers in residential skilled trades.

The [fund will award grants](#) up to \$2,500.



A committee will consider each application and will award funds based upon merit and funding availability.

[Applications are due](#) Feb. 16, 2022, for career events taking place by Nov. 18, 2022. Grant recipients will be announced in March. Contact Mark Pursell, NHE President and CEO, with any questions.

## NAHB Provides Safety Videos

Working in construction can be dangerous. Workers can be exposed to hazards such as falls, electrical shock, and harmful chemicals. Before your employees step on the jobsite, be sure they understand how to protect themselves while at work.

NAHB has published a [new safety video](#) toolbox talk, Safety Basics, to help home builders familiarize their staff with the hazards of a residential construction site. While construction work can be inherently dangerous, understanding hazards and creating a safety plan to address them will help keep everyone safe on the jobsite.

Visit NAHB's [video toolbox](#) page for a Spanish version of the safety basics video.

## DHS Expands H-2B Visas

The Department of Homeland Security (DHS) has announced the forthcoming publication of a joint temporary final rule making available an additional 20,000 H-2B temporary nonagricultural worker visas for fiscal year (FY) 2022. These additional visas will be set aside for U.S. employers seeking to employ additional workers on or before March 31, 2022.

[H-2B visas](#) allow employers to hire foreign workers who come temporarily to the United States and perform temporary non-agricultural services or labor – including construction work – on a one-time, seasonal, peak-load or intermittent basis.

Eligibility and filing requirements can be found on the H-2B Nonimmigrants webpage.

# Green Tour Series Looks at Mid-Century Modern in Texas

The NAHB/NAR Home Performance Counts: Virtual Green Home Tour Series continues on Thursday, Jan. 20 at 3 p.m. ET with a full home remodel in the Fort Worth, Texas area.

Greening the existing housing stock is critical to reducing the environmental footprint of residential construction. Check out the high-performance remodeling journey of a mid-century modern home in North Texas with Heather Ferrier Laminack of Ferrier Custom Homes.

See the process, from demo to finished product on how the home was updated to be efficient, healthy and comfortable while maintaining its mid-century character. Learn about the challenges and rewards of a green update to an existing home and how to realize the added value of those updates in the real estate market.

A live Q&A will take place immediately after the tour with Laminack and Mike Garza, Global Real Estate Advisor, Briggs Freeman Sotheby's International Realty, Fort Worth, Texas.

These free 45-minute programs are planned quarterly for 2022. Register at [nahb.org/greentour](https://nahb.org/greentour). Can't make it on January 20? Registrants can also access the replay for this event and others



in the series through NAHB's [webinar replay library](#).

The series is a product of Home Performance Counts, a joint educational initiative between NAHB and the National Association of Realtors (NAR). [Home Performance Counts](#) is designed to help members of both associations work together and succeed in the rapidly growing marketplace for high-performance homes.

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# WE'RE MORE THAN HOMES.


We build communities.

## HBA OF CENTRAL MISSOURI

### MISSION STATEMENT






The Home Builders Association of Central Missouri is an organization of professional builders and related industries, dedicated to serving its members.

We strive to be a resource center and “THE” voice on building issues. We do this by educating our members, providing networking opportunities and advocating progressive growth in the communities.




**MEMBER SAVINGS PROGRAM**  
*at a glance*  
[nahb.org/savings](http://nahb.org/savings)




### AUTO

	COMPANY	SAVINGS	PRODUCTS	INFO
	GM	Save \$500 per vehicle on select vehicles for retail customers. Save \$500 - \$1,000 per vehicle on select vehicles for fleet customers. Stackable with most national retail & fleet offers. NAHB member & household family eligible.	Chevrolet, Buick, GMC	<a href="http://nahb.org/gm">nahb.org/gm</a>
	NISSAN / INFINITI	Save between \$2,000 - \$9,500 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member's company eligible.	Nissan, Infiniti	<a href="http://nahb.org/nissan">nahb.org/nissan</a>
	AVIS	Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.	Rental Cars	<a href="http://avis.com/nahb">avis.com/nahb</a> 800-331-1212 AWD #G572900
	BUDGET	Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.	Rental Cars	<a href="http://budget.com/nahb">budget.com/nahb</a> 800-283-4387 BCD #Z536900
	GEICO	Special discount on personal auto insurance.	Insurance	<a href="http://geico.com/disc/nahb">geico.com/disc/nahb</a> 800-368-2734


### BUILDING MATERIALS

	COMPANY	SAVINGS	PRODUCTS	INFO
	LOWE'S	Extra 2% off Lowe's Account Receivable or Business Account. FREE delivery of \$500 plus orders. 5% off at store using LAR or LBA.	Building Materials	<a href="http://lowesforpros.com/nahb">lowesforpros.com/nahb</a> 877-435-2440

### SHOPPING & ENTERTAINMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	MEMBER DEALS	Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	<a href="http://memberdeals.com/nahb/?login=1">memberdeals.com/nahb/?login=1</a> (877) 579-1201
	SAM'S CLUB	One-year membership for \$24.88.	Bulk Discount Retail	<a href="http://bit.ly/nahbsams">bit.ly/nahbsams</a> (877) 579-1201
	HOTELPLANNER	NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	<a href="http://nahb.hotelplanner.com">nahb.hotelplanner.com</a> 1-800-497-2175

NAHB members saved  
over **\$29,000,000** last year!







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