

Newsletter of the Home Builders Association of Central Missouri

# HBA News



**December 2021**

## **Home Builders Association of Central Missouri's Christmas Party**

**WHERE: ST. MARTIN'S KNIGHTS OF COLUMBUS**

**WHEN: Wednesday, December 8th, 2021**

**TIME: Social Hour: 6:00 p.m.**

**DINNER: 7:00 p.m.**

**DANCE: 8:00-10:00 p.m.** *Around the Clock Mobile DJ*

**COST: \$30.00** per person in advance

**\$40.00** at the door

Your company may reserve a table  
for an additional \$10 per table.

Max of 8 per table.

**Order tickets in advance**



## Leadership List

### **President**

Jason Otke

### **1st Vice President**

Brice Ready

### **2nd Vice President**

Lisa Lehman

### **Secretary**

Donna Viessman

### **Treasurer**

Dan Lewis

### **Past President**

Brice Bernskoetter

### **Board Members**

Nick Haslag

Adam Boessen

Tim Wilbers

Ryan Claspill

Jeff Hoelscher

Jim Hagenhoff

Angie Laughlin

HBA of MO Rep- Jason Otke

Executive Officer- Rachel Andrews

Administrative Assistant- Open

Political Consultant- Heath Clarkston

## Calendar of Events

**December 1st -4:00 pm** Home Show Committee Meeting

**December 7th -4:00 pm** HBA Board Meeting

**Decmber 8th- 5:30 pm** HBA Christmas Party at St Martins Knights of Columbus

**January 5th -4:00 pm** HBA Home Show committee meeting

**January 11th 4:00 pm** HBA Board Meeting

**January 12th 6:00 pm** HBA Membership Meeting at the Eagles

**February 8th -4:00 pm** HBA Board Meeting

**February 9th -6:00 pm** HBA General Membership meeting at the Eagles

**February 25th & 26th** HBA Homeshow at the Capital Mall



You are invited to the annual  
**Home Builders Association of Central Missouri's**  
*Christmas Party*

*Please join us for an evening of  
Food, drink, fun, dancing and a chance to win exciting prizes.*

**WHEN: Wednesday, December 8<sup>th</sup> 2021**

**WHERE: St. Martin's Knights of Columbus**

537 Route T

(Hwy 50 W to Route D/T - Lohman - St. Martins Exit - Turn Right on T  
Go 1.1 miles and turn left into Knights of Columbus)

**TIME: Social Hour: 6:00 p.m.**

**DINNER: 7:00 p.m.**

**DANCE: 8:30-10:00 p.m.** Around the Clock Mobile DJ

**COST: \$30.00** per person in advance - **\$40.00** at the door

Your company may reserve a table for an additional \$10 per table. Max of 8 per table.



*2021 HBA Christmas Party*



Business Name \_\_\_\_\_ Contact Person \_\_\_\_\_

Mail to: 1420 Creek Trail Drive, Jefferson City, MO 65109 or fax: 632-6001

# of Tickets \_\_\_\_\_

# of table reservation \_\_\_\_\_  
(Minimum and max of 8 people per table)

☐ Credit Card Payment ☐ Check enclosed ☐ Please invoice

Name on credit card \_\_\_\_\_ Zip Code \_\_\_\_\_

Credit Card Number \_\_\_\_\_

☐ Visa ☐ Mastercard Expiration date \_\_\_\_\_ Card Security Code \_\_\_\_\_





If you would like to exhibit or sponsor the 2022 Home Show, please contact the HBA office at 635-6001 or Chair persons Adam Meitzner, Ecowater 573-821-4414

Christy Lyon, Monarch Title 573-721-0452 or Nick Haslag, Haslag Landscape and Design 573-301-9464

Contracts and forms are available on the HBA website  
[www.hbacentralmo.com](http://www.hbacentralmo.com)

Looking forward to an even bigger and better show in 2022!

**Thank You to our 2022 Home Show Presenting Sponsors!**





Thank you to our confirmed 2022 official Sponsors!





# Thank you 2021 Parade of Homes participants and sponsors

## 2021 Parade of HOMES

*Tour Homes and Subdivisions*

- SEVERAL HOMES
- QUALITY CONSTRUCTION
- GREAT IDEAS
- BUILDING SITES

Presented by: **HBA** HOUSING BUILDING ASSOCIATION OF CENTRAL MISSOURI

# SUNDAY NOVEMBER 7 NOON - 4 PM

Pick up your FREE ISSUE at any of the homes on parade.



FIND THE MAP, SUBDIVISIONS AND HOMES AT **HBACENTRALMO.COM**



### DAVE BURKS CUSTOM HOMES

#### Custom Home

Drive-by Only

5602 La Charette Dr.  
Jefferson City, Mo.



### SIGNATURE HOMES

#### Ask About Price

4,234 Sq Ft. • 5 Beds • 3 Baths

5902 Falcon Crest Ln.  
Jefferson City, Mo.

SPONSORED BY: **MMG** MISSOURI MISSOURI GROUP



### KAUFFMAN, LLC.

#### Subdivision

Multiple Lots,  
Starting at \$35k

Kauffman Woods Subdivision  
Jefferson City, Mo.



### BENTLAGE HOMES

#### Not For Sale

2,650 Sq Ft. • 3 Beds • 2.5 Baths

620 Boonville Rd.  
Jefferson City, Mo.

SPONSORED BY: **MID-CITY** REAL ESTATE



### MIKE ANDREWS CONSTRUCTION

#### \$258,000

1,656 Sq Ft. • 3 Beds • 2 Baths

1413 Biscayne Dr.  
Jefferson City, Mo.

SPONSORED BY: **MID-CITY** REAL ESTATE



### MRA CONSTRUCTION

#### Not For Sale

Drive-by Only

888 Boonville Road  
Jefferson City, Mo.



## SEE US FOR YOUR NEXT HOME LOAN:



# New Members

Kliethermes Designs

Keith Kliethermes

573-645-6021

Helitech Waterproofing and  
Foundation Repair

618-235-5595

## 2021 Permit Totals

Permits Issued 2021

	Single Family		Other	
	City	Other County	City	Other County
January	1	5	40	12
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
Year to Date	22	89	2169	87

Permits Issued 2020

	Single Family		Other	
	City	Other County	City	Other County
January	5	6	18	5
February	3	1	17	3
March	1	13	35	13
April	1	20	420	20
May	2	8	115	8
June	6	17	487	17
July	2	12	247	12
August	3	9	733	9
September	3	12	146	12
October	2	6	100	12
November	3	12	31	5
December	3	8	35	7
Year to Date	35	127	2454	118

Click on spreadsheet for link  
to current permits

## Builder Confidence in Market Rises in November

Low existing inventories and strong buyer demand helped push builder confidence higher for the third consecutive month even as supply-side challenges — including building material bottlenecks and lot and labor shortages — remain stubbornly persistent. **Builder sentiment** in the market for newly built single-family homes moved three points higher to 83 in November, according to the NAHB/Wells Fargo Housing Market Index (HMI) released Nov. 16.

Derived from a monthly survey that NAHB has been conducting for 35 years, the NAHB/Wells Fargo HMI gauges builder perceptions of current single-family home sales and sales expectations for the next six months as “good,” “fair” or “poor.” The survey also asks builders to rate traffic of prospective buyers as “high to very high,” “average” or “low to very low.” Scores for each component are then used to calculate a seasonally adjusted index where any



number over 50 indicates that more builders view conditions as good than poor.

The HMI index gauging current sales conditions rose three points to 89 and the gauge charting traffic of prospective buyers also posted a three-point gain to 68. The component measuring sales expectations in the next six months held steady at 84.



## NAHB Challenges OSHA Vaccine Rule

NAHB in November filed a petition for review in the U.S. Court of Appeals for the D.C. Circuit asking the court to examine [OSHA's emergency temporary standard](#) (ETS) requiring companies with more than 100 employees to mandate COVID-19 vaccinations or weekly testing. There are also many other legal challenges across the United States.

NAHB believes that OSHA does not have the authority to issue an ETS on this matter. But barring a long-lasting injunction, employers will have to comply with many parts of the rule by Dec. 6

## President Signs Infrastructure Bill

President Biden on Nov. 15 [signed into law](#) a bipartisan, \$1.2 trillion infrastructure package. The bill includes a key measure championed by NAHB that will restore an exemption for water and sewer contributions in aid of construction. NAHB supported the bill, which will fund much-needed improvements to the nation's roads, bridges and public transportation.

The measure advances efforts to increase energy efficiency and reduce greenhouse gas emissions without excessive energy code mandates.

## Fed Begins to Taper MBS Purchases

The Federal Reserve has supported the housing market during the pandemic with asset-backed purchases (among other tools), including \$40 billion a month of mortgage-backed security purchases. These purchases have helped keep interest rates low. Beginning in November, the [Fed began reducing](#) the monthly volume of such purchases by \$5 billion. The Fed is also reducing its purchases of Treasuries by \$10 billion a month. These actions will put upward pressure on interest rates.

## Two Great Reasons To Attend 2022 IBS

Tours of the 2022 [New American Home](#) and [New American Remodel](#) are two great reasons to attend the NAHB International Builders' Show® (IBS), Feb. 8-10, 2022, in Orlando. The two show homes offer a look at innovative construction methods, design trends and exciting new products.

Make plans now to attend the Builders' Show IN PERSON. Visit [buildersshow.com](https://buildersshow.com) to register and to get more information.

## Commerce to Double Tariffs on Lumber

In a blow to housing affordability and a move strongly opposed by NAHB, the Commerce Department in November moved forward with its next administrative review to double the [tariffs on Canadian lumber](#) shipments into the U.S. from 9% to 17.9%.

"With the nation in the midst of a housing affordability crisis, the Biden administration has moved to slap a huge, unwanted tax hike on American home buyers and renters by doubling the tariffs on Canadian lumber shipments into the U.S.," NAHB Chairman Chuck Fowke said in a statement.

## Enhance Your Business with Insights from the NAHB Ideas App

Get up to speed on the latest industry trends and professional development skills with the [NAHB Ideas app](#). Recent articles have touched on everything from handling disruptions in the housing market to enhancing your leadership and management skills to understanding the impact of land use regulations on housing inequities.

New content this month includes:

[Adapting to Change in the Remodeling Industry](#)

[The Future of Aging-in-Place Design](#)

Looking for more insights? Articles are categorized into issue areas such as building techniques and strategies, project

### Materials Prices Climbing

The price of all goods inputs to residential construction (including energy) has risen 14.5% thus far in 2021, eight times more than it did over the first 10 months of last year. The [year-to-date increase](#) is twice that of the previous record year-to-date October increase (+7.1% in 2008).

The PPI for softwood lumber increased 9.1% in October. Gypsum product prices are up 19.0% YTD, by far the largest October YTD increase since seasonally adjusted data became available in 2012. And over the 80-year period ending in 2020, the monthly change in the steel mill products PPI increased by more than 10% only three times (in 1947, 1948, and 2008). Monthly increases have exceeded that mark four times in 2021.



management, research and trends, and more, to make them easy to find. Users also can now share helpful articles through email, text message and more using the sharing tool at the top of the app screen.

The app is available on the [Apple App Store](#) and [Google Play Store](#) for Android. Search the keyword "NAHB," then select "GET."

### Multifamily Confidence Improves

[Confidence in the market](#) for new multifamily housing improved in the third quarter, according to results from the Multifamily Market Survey (MMS) released Nov. 18 by NAHB. The MMS produces two separate indices. The Multifamily Production Index (MPI) increased five points to 53 compared to the previous quarter. The Multifamily Occupancy Index also increased by five points, up to 75 – the highest reading since the inception of the index in 2003.

The MPI measures builder and developer sentiment about current conditions in the apartment and condo market on a scale of 0 to 100. The index is scaled so that a number above 50 indicates that more respondents report conditions are improving than report conditions are getting worse.

# New HBI Report Highlights Depth of Labor Shortage

A lack of skilled construction labor is a key limiting factor for improving housing inventory and affordability, according to the Home Builders Institute's (HBI's) Fall [2021 Construction Labor Market Report](#) released in November.

The construction industry needs more than 61,000 new hires every month to keep up with both industry growth and the loss of workers either through retirement or to other opportunities.

Roughly 740,000 new construction workers need to be added per year for the next three years to keep pace with demand, based on NAHB analysis of Bureau of Labor Statistics data. Key findings include:

- The number of open construction sector jobs currently averages between 300,000 to 400,000 each month.
- Half of the payroll workers in construction earn more than \$50,460 annually and the top 25% make at least \$71,000. In comparison, the U.S. median wage is \$49,150 while the top 25% make at least \$67,410.
- Construction employment currently totals 7.42 million. Residential construction represents 3.1 million of this total.
- Self-employment in construction is currently 22% of the labor force, down from 26% in 2010.



- The share of immigrants in construction trades is 30%.
- The share of Women in construction is 10.9%.
- The median age of construction workers is 41. However, due to aging trends, the share of construction workers aged 25 to 54 decreased from 72.2% in 2015 to 69.0% in 2019.

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**BUSINESS**  
WITH AN  
NAHB  
MEMBER.

Members Save Millions

Start saving at [nahb.org/savings](https://www.nahb.org/savings)





# WE'RE MORE THAN HOMES.


We build communities.

## HBA OF CENTRAL MISSOURI






### MISSION STATEMENT

The Home Builders Association of Central Missouri is an organization of professional builders and related industries, dedicated to serving its members.


We strive to be a resource center and “THE” voice on building issues. We do this by educating our members, providing networking opportunities and advocating progressive growth in the communities.

**MEMBER SAVINGS PROGRAM**  
*at a glance*  
[nahb.org/savings](http://nahb.org/savings)




### AUTO

COMPANY	SAVINGS	PRODUCTS	INFO
 <b>GM</b>	Save \$500 per vehicle on select vehicles for retail customers. Save \$500 - \$1,000 per vehicle on select vehicles for fleet customers. Stackable with most national retail & fleet offers. NAHB member & household family eligible.	Chevrolet, Buick, GMC	<a href="http://nahb.org/gm">nahb.org/gm</a>
 <b>NISSAN / INFINITI</b>	Save between \$2,000 - \$9,500 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member's company eligible.	Nissan, Infiniti	<a href="http://nahb.org/nissan">nahb.org/nissan</a>
 <b>AVIS</b>	Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.	Rental Cars	<a href="http://avis.com/nahb">avis.com/nahb</a> 800-331-1212 AWD #G572900
 <b>Budget</b>	Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.	Rental Cars	<a href="http://budget.com/nahb">budget.com/nahb</a> 800-283-4387 BCD #Z536900
 <b>GEICO</b> MEMBER DISCOUNT	Special discount on personal auto insurance.	Insurance	<a href="http://geico.com/disc/nahb">geico.com/disc/nahb</a> 800-368-2734


### BUILDING MATERIALS

COMPANY	SAVINGS	PRODUCTS	INFO
 <b>LOWE'S PROS</b>	Extra 2% off Lowe's Account Receivable or Business Account. FREE delivery of \$500 plus orders. 5% off at store using LAR or LBA.	Building Materials	<a href="http://lowesforpros.com/nahb">lowesforpros.com/nahb</a> 877-435-2440

### SHOPPING & ENTERTAINMENT

COMPANY	SAVINGS	PRODUCTS	INFO
 <b>MEMBER DEALS</b>	Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards	<a href="http://memberdeals.com/nahb/?login=1">memberdeals.com/nahb/?login=1</a> (877) 579-1201
 <b>SAM'S CLUB</b>	One-year membership for \$24.88.	Bulk Discount Retail	<a href="http://bit.ly/nahbsams">bit.ly/nahbsams</a> (877) 579-1201
 <b>HOTELPLANNER</b>	NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	<a href="http://nahb.hotelplanner.com">nahb.hotelplanner.com</a> 1-800-497-2175

NAHB members saved  
over **\$29,000,000** last year!



<b>Capital Installers, Inc.</b>  AUTHORIZED DEALER Doug Kliethermes 3012 S. 10 Mile Drive Jefferson City, MO 65109 573-893-4998	<b>ECOWATER SYSTEMS</b>  Adam & Lydia <b>636-3800</b>	 Bob Krattli 5216A Business 50 West Jefferson City, MO 65109 p: 573.893.6601 f: 573.893.6733 cmp@cmpjc.com www.cmpjc.com Vanity Tops   Tubs   Shower Bases/Walls   Kitchens	<b>JEFF HOELSCHER</b> <b>Cole County Eastern District</b> <b>Commissioner</b> <b>jhoelscher@colecouny.org</b> <b>573-634-9112 573-619-8299</b> <b>311 East High Street</b> <b>Jefferson City, MO 65101</b>
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